

*The National Capital Section (NCS)*  
**COST FORUM**



Volume: 2 Issue: 3

February 2010

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Program Year*

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The Cost Forum is the newsletter for the National Capital Section (NCS) of AACE International. Its purpose is to inform members of the activities and policies of the NCS and to provide pertinent technical and professional information. Articles are welcomed from the membership, friends of the NCS, from the industry and related professional societies. Advertising space in this newsletter is available; advertisements must be camera ready and submitted by the first day of each month. Advertisements from companies seeking cost management professionals as well as from cost management professionals seeking employment are published in this newsletter at no charge. Contact Dan Melamed at [dan.melamed.dc@gmail.com](mailto:dan.melamed.dc@gmail.com) or at (202) 586-6239 for information regarding placing an ad or to submit an article.

***Greetings to National Capital Section Members, Friends,  
and Colleagues.***

As we are in the middle of winter I am happy to announce that the NCS has been going full steam despite the cold weather. We organized a series of events throughout the capital region where we were able to meet and talk with many of our members and listen to interesting speakers. The holidays came with our annual party, held at the offices of McDonough Bolyard Peck in Fairfax, Virginia. In January we traveled further North to a happy hour in Columbia, Maryland where we met with many of the local professionals. For the NCS January meeting, held jointly with the Construction Management Association of America (CMAA), we returned to the Fairfax offices of McDonough Bolyard Peck, and I am happy to announce that there were over forty professionals from both the AACEI and the CMAA in attendance!

In our efforts to continue strengthening our connections with engineering and related professions in the region the NCS has reestablished its connections with the District of Columbia Council of Engineering and Architectural Societies (DCCEAS). I fully believe that working with this organization will prove an excellent means to strengthen our connection with the professional communities throughout the capital region. The DCCEAS will be hosting activities celebrating engineers' week with a series of events to be held this month. Details for these events may be seen on the DCCEAS website through the following link:

<http://www.dcceas.org/engineersweekew.html>

I fully encourage everyone to consider attending the capital area events.

The coming months will also be filled with activities. In February we will be meeting at the offices of AECOM in Arlington, Virginia where Jim Turner will discuss A Maturity Model for Facility Management Organizations. In March we will be meeting at the offices of Hill International in Washington DC where Prad Maraj will discuss Schedule Delay Analysis Methodology.

I am also looking for volunteers to serve as proctors for the AACE certification examination that will be given on March 6, 2010 at the McDonough Bolyard Peck offices in Fairfax, Virginia. If you are interested in serving as a proctor, please send me an e-mail.

In future months we are planning for a field trip in April (details to follow) and a joint meeting with SAVE, the Value Engineering Society in May.

Lastly, we are very interested in hearing from our members provide topics for a possible seminars. If you are interested in giving a seminar in the coming year, please send me an e-mail

Thank you for your help. I look forward to hearing from you.

**Dan Melamed, CCC  
President NCS**

AACE assumes no responsibility for statements and opinions offered in this newsletter or by speakers at events sponsored by AACE. Views expressed by them do not necessarily represent the official position of AACE International, its section or committees, or its Officers or Directors.

***The February NCS meeting is scheduled for  
Thursday, February 18, 2010***

***A Maturity Model for Facility Management Organizations***

This session introduces a maturity model concept that facilities managers can use to guide their operations to success. Our experience with over 60 consulting projects to real estate and facilities managers suggests that there are 10 key management competencies to focus on to support a Facility Management Organization (FMO) transformation into a high-performing organization. Whether it is the new leader's initial encounter with the FMO, or a retool of their management approach after a well-earned promotion, these competencies provide a framework for assessment and development that the new leader can use to elevate the department's performance.

**Presented by  
Mr. Jim Turner  
AECOM**

*Mr. Turner leads capital investment planning engagements, including asset management, funding profile development, life cycle analysis, feasibility studies, and cost benefit analysis at AECOM Economics. He has completed a wide range of projects for public and private sector clients with large real estate and facilities portfolios, including past assignments with Booz Allen Hamilton and Jacobs Engineering. He speaks and publishes articles several times a year on facilities management and real estate matters, and his past clients have included the US Army, FAA, IRS, and Southern California Edison.*

**February 18, 2010 Meeting Details**

**Time:** Networking: 6:00 p.m.  
Refreshments and Talk at 7:00 p.m.

**Location:** AECOM  
3101 Wilson Boulevard  
Arlington, VA 22201  
(703) 549-8728  
[Directly across the street from Clarendon Metro on the Orange Line]

**Cost:** \$10.00 per Person

**Registration:** Please send an e-mail to [dan.melamed.dc@gmail.com](mailto:dan.melamed.dc@gmail.com) before close of business on Tuesday February 16, 2010 to confirm attendance

**Mechanical Cost Estimator  
Position Available**

Senior Mechanical estimator needed for large scale local projects. Candidate must have extensive knowledge in estimating from conceptual stages through design and construction with strong emphasis on Mechanical for large scale projects. Experience with airports, roads and tunnels a plus. Candidate must have excellent written, oral and presentation skills. Candidate will have a constructive and positive personality, and the ability to communicate to other team members and contractors, both orally and in writing. Engineering degree is required.

Interested candidates should respond to: [resume@belconinc.net](mailto:resume@belconinc.net)

***The March NCS meeting is scheduled for  
Thursday, March 18, 2010***

***Schedule Delay Analysis Methodology***

As projects become more technically and contractually complex, the risks associated with delivering on schedule, within budget and controlling the scope are increased. As risks increase so do the number of delay-related claims. As a result, owners, contractors, engineers, and design build teams are required to perform a schedule delay analysis to justify entitlement to an extension of time and additional costs. Typically owners are often placed in the position of having to defend against such claims. Therefore the quantification of delays becomes extremely important. What advice does the schedule consultant give to the client /owner regarding the TIA (Time Impact Analysis) methodology?

**Presented by  
Mr. Prad Maraj, PE, CCM, PSP**

*Mr. Maraj is a professional Civil Engineer (P.E) with 26 years of experience in estimating, Critical Path Method (CPM) scheduling, planning and project management. He is proficient in CPM schedule review and analysis. His diverse international experience includes serving as Estimator and Project Manager for major building, grading, and utility projects. This experience is valuable on claims analysis because of his familiarity with construction methodology. His experience as a Contractor with documentation, change order pricing and analysis, negotiation, and resolution of many of the typical claim issues makes him an authority on the subject. Mr. Maraj is qualified as an expert in CPM Scheduling with the Maryland State Board of Contract Appeals and provided expert testimony in defense of delay claims. He is also proficient in P6, P3, and Suretrak. He has successfully managed construction contracts including an airport expansion, new roadway, hospital, and subdivision development. He has prepared and presented claims analysis for Civil works projects, successfully defending the owner against claims for different site condition disruption and alleged delays.*

**Thursday, March 18, 2010 Meeting Details**

**Time:** Networking: 6:15 p.m.  
Refreshments and Talk at 7:00 p.m.

**Location:** Hill International, Inc.  
1225 I Street, NW  
Suite 601  
Washington, DC 20005  
(202) 408-3000

The Hill Offices are by the McPherson Square Metro station on the Orange and Blue Lines. Exit the train towards the 14<sup>th</sup> Street side of the station, and the Hill International office is 1 block away.

**Cost:** \$10.00 per Person

**Registration:** Please send an e-mail to dan.melamed.dc@gmail.com before close of business on Tuesday March 16, 2010 to confirm attendance