



APRIL 14, 2012

WASHINGTON, D.C.

LEADERSHIP CONFERENCE



**A JOINT EFFORT OF THE DIVERSITY TASK FORCE, THE MENTORING ADVISORY,
WOMEN IN PROJECT CONTROLS, & YOUNG PROFESSIONALS COMMITTEES.**

*A proactive offering of leadership training promoting an atmosphere of
collaboration for the mutual benefit and inclusion of all.*



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AACE® INTERNATIONAL

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Join your colleagues at the Leadership Conference in Washington, D.C. and:

- ★ **Learn about generational difference (and commonalities) in the workplace**
- ★ **Gender differences and communication**
- ★ **Understanding individual differences (educational, cultural, etc.)**
- ★ **Making meaningful mentor/protégé relationships**
- ★ **Network with your peers**

FEATURED PRESENTER:

CHRISTOPHER P. DE SANTIS, Management and Organization Development Design and Delivery Consultant

Chris De Santis is an independent consultant specializing in the design and delivery of Management and Organization Development interventions. He assists individuals or groups in identifying obstacles to effectiveness and subsequently works with them to create user friendly solutions aligned with the company's strategic initiatives. He brings with him thirty years experience in training and development, graduate degrees in Organization Development and Marketing, and work experience in manufacturing, service, and not-for-profit environments. He has an undergraduate degree in Business from the University of Notre Dame, an MBA from the University of Denver and an MA in Organization Development from Loyola University.



Chris has done training and instructional design work with service organizations such as Accenture, Abbott Labs, and Ernst & Young. He has been the Director of Training and Development for the American Medical Association and he was part of the Human Resource Development group for Brunswick Corporation, a leader in the manufacture of leisure products. He has worked as an independent practitioner for the past eighteen years. He has done management and executive development course design, implementation, and facilitation, as well as, the delivery and evaluation of training initiatives. He has numerous vendor certifications (including DDI, Forum, ODI, TAI, Blanchard, Rummel-Brache, Myer-Briggs,) and has done both needs assessments and the subsequent course deliveries to address those needs.

He has special expertise in dealing with generational differences in the workplace, gender socialization at work, applying the principles of Emotional Intelligence to leading, mentoring and the application of a variety of instrumentation including multi-rater feedback to develop and enhance performance, and how to develop and leverage long term relationships in the selling process. He also teaches and has a depth of knowledge in facilitation, listening and presentation skills developed through his work experiences and background in theater games.

SPONSORSHIP OPPORTUNITIES ARE AVAILABLE!

Contact Garth Leech at AACE Headquarters



gleech@acei.org



304.296.8444



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★ **Schedule (subject to change)** ★

8:00 AM - 9:00 AM	<u>REGISTRATION OPEN</u> <u>CONTINENTAL BREAKFAST</u>
9:00 AM - 10:30 AM	<u>WELCOME</u> - Julie K. Owen, CCC PSP - AACE International's Vice President-Regions <u>FOUR GENERATIONS, ONE WORKPLACE</u> - Christopher P. De Santis - <i>Prepare to take a look across generations - from Traditionalists to Boomers to Gen X to Millennials. What can we learn from our differences?</i>
10:30 AM - 10:45 AM	<u>BREAK</u>
10:45 AM - 12:00 PM	<u>GENDER MATTERS</u> - Christopher P. De Santis - <i>In communicating, using humor, solving problems and making friends, man live in one culture, women in another. How do we turn gender into a competitive advantage?</i>
12:00 PM - 1:30 PM	<u>LUNCH</u>
1:30 PM - 2:45 PM	<u>UNDERSTANDING INDIVIDUAL DIFFERENCE WITH DISC</u> - Christopher P. De Santis - <i>DISC is a four quadrant model which highlights peoples' preferences relative to interactions. Learn about situations in which your primary preference is best suited.</i>
2:45 PM - 3:15 PM	<u>BREAK</u>
3:15 PM - 4:45 PM	<u>MENTORS, PROTEGES, AND THE MAKING OF A RELATIONSHIP</u> - Christopher P. De Santis - <i>What do mentors and proteges need to know to make the relationship work? How can we use mentoring as a way of embracing diversity?</i>
5:00 PM - 8:00 PM	<u>RECEPTION</u> Join us and network during a heavy hors d'oeuvres reception, including a hosted bar.

**CRYSTAL CITY MARRIOTT AT REAGAN NATIONAL
AIRPORT INFORMATION:**

Overnight accommodations available at the **Crystal City Marriott at**

Reagan National Airport for \$139/night + +

Call 1-703-413-5500 (group name: AACE Leadership)

Hotel info [http://www.marriott.com/hotels/travel/](http://www.marriott.com/hotels/travel/wascc-crystal-city-marriott-at-reagan-national-airport/?toDate=4/15/12&groupId=aaiaaia&fromDate=4/13/12&app=resvlink)

[wascc-crystal-city-marriott-at-reagan-national-airport/
?toDate=4/15/12&groupId=aaiaaia&fromDate=4/13/
12&app=resvlink](http://www.marriott.com/hotels/travel/wascc-crystal-city-marriott-at-reagan-national-airport/?toDate=4/15/12&groupId=aaiaaia&fromDate=4/13/12&app=resvlink)

★ Room rate available until Friday, 03/23/2012 ★



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Sponsorship Levels:

PRESIDENTIAL (\$1500+)

- ★ Sponsor's name, logo, and description (up to 50 words) will be printed in the Final Program. The Final Program is distributed onsite to each attendee
- ★ Recognition of sponsor on AACE website with link to organization's website
- ★ Recognition in **Source** magazine (the Association's new virtual publication that will be distributed to more than 25,000 practitioners in the total cost management field)
- ★ Sponsor's name and logo on a sign at the event
- ★ Recognition at the Keynote Session and Lunch
- ★ Opportunity to place a one (1) page flyer in the meeting attendees' bags (flyer must be pre-approved by AACE and provided by the sponsor at their expense)

EXECUTIVE (\$751-1499)

- ★ Sponsor's name and description (up to 25 words) will be printed in the Final Program. The Final Program is distributed onsite to each attendee
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PRINCIPAL (\$750)

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REGISTER NOW!